



Cisco

650-292

TelePresence Video Sales Specialist

QUESTION: 39

What are three competitive advantages of the Cisco TelePresence solution? (Choose three) Select exactly 1 answer(s) from the following:

- A. Transform the industry
- B. Be greener
- C. Transform your organization
- D. Provide a money-back guarantee
- E. Do more with less
- F. Spend more; gain more
- G. Transform your employees

Answer: A, C, E

QUESTION: 40

Which three are primary product drivers of the Cisco TelePresence solution? (Choose three.) Select exactly 3 answer(s)from the following:

- A. best multipoint product selection with unprecedented quality, scalability, and reliability
- B. multivendor interoperability
- C. full-featured solution with no third-party integration
- D. highest connection speeds even with no infrastructure upgrade
- E. continuous presence
- F. ultrahigh latency
- G. firewall integration for the highest security

Answer: A, B, C

QUESTION: 41

Which two advantages does the Media Experience Engine have over other solution? Select exactly 2 answer(s) from the following:

- A. three-screen to three-screen interoperability
- B. supports Cisco WebEx One-Touch
- C. upscaling from CIF to 720p resolution
- D. media encryption

- E. in-meeting recording

Answer: B, E

QUESTION: 42

What is the promise of Cisco TelePresence? Select exactly 1 answer(s) from the following:

- A. collaboration, technology, and reliability
- B. collaboration, simplicity, and HD
- C. quality, simplicity, and reliability
- D. high tech, complex, and HD

Answer: C

QUESTION: 43

What are three reasons why your customer would implement TelePresence? (Choose three)

- A. Do more with less
- B. Transform your organization
- C. Be greener
- D. Spend more; gain more
- E. Transform the industry
- F. Provide a money-back guarantee

Answer: A, B, F

QUESTION: 44

When developing an interoperability solution to allow for high-definition video, which Cisco product would you use?

- A. Cisco C-Series C90 Codec
- B. Cisco Unified Videoconferencing 2500 Series MCUs
- C. Cisco TelePresence 4200 MCUs Series
- D. Cisco TelePresence server

Answer: D

QUESTION: 45

What are two features of the MXE 5600 Series?

- A. simplicity of HD interoperability
- B. increased number of ports to connect to endpoints
- C. support for 1080p full-screen, multi screen experience
- D. simplified management
- E. secure firewall traversal

Answer: A, B

QUESTION: 46

What are two advantages that the Cisco TelePresence Server has over other solutions? (Choose two)

- A. Provides TIP interoperability
- B. roster list
- C. flow control
- D. media encryption
- E. Provide Active Presence
- F. GDR, RMP

Answer: A, B

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